

# Staff Plus

Tailored staffing solutions



**At Cloud Plus, we carefully tailor staffing solutions to meet the business requirements of our Partners/Clients. We then recruit cost-effective yet highly-motivated and experienced staff and provide them with an attractive and comfortable working environment to help them perform at their best.**

We added tailored staffing solutions to our Cloud Solution Framework because of its success with our Partners/Clients, and being able to leverage knowledge and experience of operating a wide variety of functional roles from our offices in the Philippines. With a tailored staffing solution from Cloud Plus, you can expect the benefit of a service leveraging the learnings from what our multi-award winning business has discovered works best.



**Save well over  
50% of staff costs**



**Wide range of business  
functions and skillsets**



**Australian owned  
and operated**



**Flat monthly AUD fee  
with no hidden costs**



**Access to enthusiastic,  
skilled, motivated staff**



**Similar timezone and close  
proximity to Australia**



## Available functions:

- + Customer Service
- + Sales
- + General Admin
- + HR and payroll
- + Book Keeping and Accounting
- + Marketing
- + IT Helpdesk

# 1

## Understand

We help you identify your goals and staff requirements. Then together we make an agreement on rates and contract terms.

# 2

## Sourcing

After advertising and shortlisting candidates, interviews are conducted in conjunction with you.

# 3

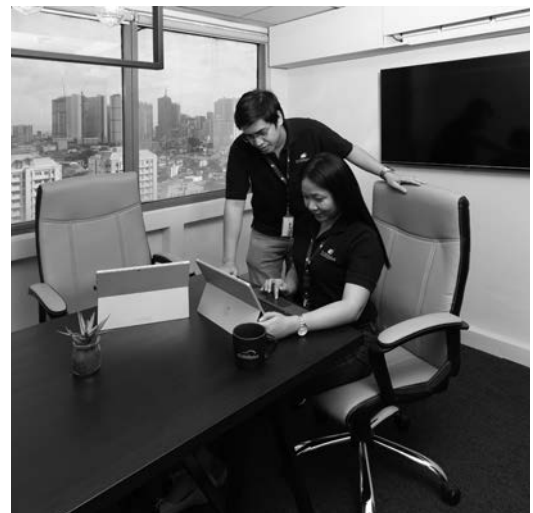
## Onboarding

We will carry out inductions and help facilitate the onboarding process according to your requirements.

# 4

## Incentives

KPIs will be defined to support all of your objectives. We offer bonus payments to staff for achieving their tasks and goals.



## Discover how a staff plus solution can make a difference

Cloud Plus is an award winning provider of Private Cloud Solutions and operate our own Next Generation Network, Security and Cloud Services infrastructure in Australia. We launched tailored staffing solutions at the request of Partners/Clients to support key business functions and better enable them to excel in a competitive marketplace.

### Clear, transparent pricing

- + Billed in AUD with no hidden charges or surprise extras. Our flat monthly fees include all salary costs, office space, utilities, Internet access and tools of trade (PC, headset, etc).

### Basic management oversight

- + We provide the resources officially report into your preferred contact point. For larger teams, we can also recruit a local team leader or manager as per Partner/Client requirements.

### Tailored staffing solutions

- + With dedicated resources for each role as specified by the Partner/Client.

### Induction training

- + We provide induction training to new staff and facilitate onboarding by Partner/Client.

### Low employee churn rate

- + We pay staff competitive market rates and ensure that they are well looked after, evidenced by our low employee churn rate.

### Staff are comfortable:

- + Staff are based in spacious, comfortable modern offices in Mandaluyong part of Metro Manila, a well connected hub hosting well known institutions and establishments such as the Asian Development Bank.



## Why the Philippines

- + **Favourable geographical time zone** – Same time zone as Perth and a 2 hour time differential to Sydney (AEST), and a workforce familiar to working Australian business hours.
- + **Large pool of highly literate and skilled** – 4th largest number of English speakers in the world, and annually more than 600,000 new graduates including 3,000 public accountants enter the workforce. Ample depth in skilled IT development, networks and architecture, support and IT resources.
- + **Long history of serving Australian customers** – BPO (Business Processing Outsourcing) as an industry first started in Philippines in the early 1990s and is the largest private sector employer in the country. Operational knowhow and processes are thus well mature and embedded in the local working experience. Plus the presence of major Australian brands for many years now has lead to an appreciation and adaptation to Australian people and culture.
- + **Service orientation** – Given the developing status of the country's economy, in addition to being skilled, the workforce by nature is loyal, strongly motivated, enthusiastic, and willing to go the extra mile.
- + **Quality infrastructure** – The Philippines offers reliable, high quality telecommunications and power services, excellent commercial real estate options and various major IT hubs across Greater Metropolitan Manila.

### CLOUD PLUS Pty Ltd

Level 2, 71 Clara Street, Wynnum, QLD 4178

ABN: 11 145 302 46

[www.cloudplus.com](http://www.cloudplus.com) | 1300 CLOUD+ (1300 256 830)

