



# Tailored staffing solutions

**At Cloud Plus, we carefully tailor staffing solutions to meet the business requirements of our Partners/Clients. We then recruit cost-effective yet highly-motivated and experienced staff and provide them with an attractive and comfortable working environment to help them perform at their best.**

We added tailored staffing solutions to our Cloud Solution Framework because of its success with our Partners/Clients, and being able to leverage knowledge and experience of operating a wide variety of functional roles from our offices in the Philippines.

## BENEFITS

With a tailored staffing solution from Cloud Plus, you can expect the benefit of a service leveraging the learnings from what our multi-award winning business has discovered works best.



Save well over 50% on staff costs



Wide range of business functions and skillsets



Australian owned and operated



Flat monthly AUD fee with no hidden costs



Access to enthusiastic, skilled, motivated staff



Similar timezone and close proximity



# THE STAFF PLUS DIFFERENCE



## Clear, transparent pricing:

Billed in AUD with no hidden charges or surprise extras. Our flat monthly fees include all salary costs, office space, utilities, Internet access and tools of trade (PC, headset, etc).



## Basic management oversight:

We provide the resources officially report into your preferred contact point. For larger teams, we can also recruit a local team leader or manager as per Partner/Client requirements.



## Tailored staffing solutions:

With dedicated resources for each role as specified by the Partner/Client.



## Low employee churn rate:

We pay staff competitive market rates and ensure that they are well looked after, evidenced by our low employee churn rate.



## Induction training:

We provide induction training to new staff and facilitate onboarding by Partner/Client.



## Staff are comfortable:

Staff are based in spacious, comfortable modern offices in Mandaluyong part of Metro Manila, a well connected hub hosting well known institutions and establishments such as the Asian Development Bank.

### Understand

- Identify your goals and staff requirements
- Agree rates and contract terms

### Sourcing

- Advertise and shortlist candidates
- Conduct interviews in conjunction with Partner/Client

### Onboarding

- Carry out induction and help facilitate onboarding as per Partner/Client requirements

### Performance Incentives

- Defined KPI's to support Partner/Client requirements and offer bonus payments to staff for achieving KPI's



## DISCOVER HOW A STAFF PLUS SOLUTION CAN MAKE A DIFFERENCE

Cloud Plus is an award winning provider of Private Cloud Solutions and operate our own Next Generation Network, Security and Cloud Services infrastructure in Australia. We launched tailored staffing solutions at the request of Partners/Clients to support key business functions and better enable them to excel in a competitive marketplace.

### WHY THE PHILIPPINES?

**FAVOURABLE GEOGRAPHICAL TIME ZONE:** Same time zone as Perth and a 2 hour time differential to Sydney (AEST), and a workforce familiar to working Australian business hours.

**LARGE POOL OF HIGHLY LITERATE AND SKILLED TALENT:** 4th largest number of English speakers in the world, and annually more than 600,000 new graduates including 3,000 public accountants enter the workforce. Ample depth in skilled IT development, networks and architecture, support and IT resources.

**LONG HISTORY OF SERVING AUSTRALIAN CUSTOMERS:** BPO (Business Processing Outsourcing) as an industry first started in Philippines in the early 1990s and is the largest private sector employer in the country. Operational knowhow and processes are thus well mature and embedded in the local working experience. Plus the presence of major Australian brands for many years now has lead to an appreciation and adaptation to Australian people and culture.

**SERVICE ORIENTATION:** Given the developing status of the country's economy, in addition to being skilled, the workforce by nature is loyal, strongly motivated, enthusiastic, and willing to go the extra mile.

**QUALITY INFRASTRUCTURE:** The Philippines offers reliable, high quality telecommunications and power services, excellent commercial real estate options and various major IT hubs across Greater Metropolitan Manila.

**For more information on how Staff Plus tailored staffing solutions can help you scale your business, improve profitability and increase workforce flexibility, contact us**



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